

Corn Discounts

Test Weight	
-\$0.01/lb	from 54-52
-\$0.03/lb	from 52-50
-\$0.05/lb	from 50-48
Test Weight Discounts	
54+	0
53-53.9	1
52-52.9	2
51-51.9	5
50-50.9	8
49-49.9	13
48-48.9	18

Moisture	
-\$0.05/pt	from 15+ (Cash)
-\$0.05/pt	from 14+ (PL)
1.5%/pt	Shrink
Moisture Discounts	
15 or less	0
15.1-16	5
16.1-17	10
17.1-18	15
18.1-19	20
19.1-20	25

Foreign Matter	
-\$0.03/pt	from 3-4
-\$0.04/pt	from 4+
FM Discounts	
3 or less	0
3.1-4	3
4.1-5	7
5.1-6	11
6.1-7	15
7.1-8	19

Heat Damage	
-\$0.02/tenth	from .2+
Heat Damage Discounts	
.2 or less	0
0.3	2
0.4	4
0.5	6
0.6	8
0.7	10
0.8	12
0.9	14

Damage	
-\$0.02	from 5-7
-\$0.02/pt	from 7-10
-\$0.05/pt	from 10+
Damage Discounts	
5 or less	0
5.1-6	2
6.1-7	2
7.1-8	4
8.1-9	6
9.1-10	8
10.1-11	13

Other	
Musty	-\$0.10
Sour	-\$0.10
Infested	-\$0.10
COFO	-\$0.10

Bean Discounts

Test Weight	
-\$0.005/half lb	from 54-50
-\$0.02/lb	49.9 down
Test Weight Discounts	
54+	0
53.5-53.9	0.5
53-53.4	1
52.5-52.9	1.5
52-52.4	2
51.5-51.9	3
51-51.4	4

Heat Damage	
-\$0.20/tenth	form .2+
Heat Damage Discounts	
.2 or less	0
0.3	20
0.4	40
0.5	60
0.6	80

Damage	
-\$0.02/half pt	from 2-4
-\$0.04/half pt	from 4.1+
Damage Discounts	
2 or less	0
2.1-2.5	2
2.6-3	4
3.1-3.5	6
3.6-4	8
4.1-4.5	12
4.6-5	16

Other	
Musty	-\$0.10
Sour	-\$0.10
Infested	-\$0.10

Moisture	
-2%/pt	from 13-15
-3%/pt	from 15+
Moisture Discounts	
13 or less	0
13-13.9	2%
14-14.9	4%
15-15.9	6%
16-16.9	9%
17-17.9	12%

All FM over 1% will be deducted from gross weight

****All grading policies and fees are subject to change without notice****

Fees and Other Info

Disposition of Grain

Disposition of grain must be determined at the time of delivery. No storage will be assessed if sold within 7 days. If not sold within 7 days storage fees will start from the date of delivery

Storage Fees	\$0.04/bu/mo
Price Later	\$0.03/bu/mo
Grain Bank	\$0.01/bu/mo

HTA FEES	2011 New Crop	Mar 11	Jul 11	2012 New Crop
Corn	\$0.02/bu	\$0.04/bu	\$0.06/bu	\$0.10/bu
	2011 New Crop	Jan 11	Jul 11	2012 New Crop
Beans	\$0.04/bu	\$0.06/bu	0.9/bu	\$0.13/bu

Note: You can only roll futures within one crop year. We will not roll from one crop year to another. The charge to roll futures is \$0.02/mo